

Product Guide

Interest rates and lending criteria
Effective from 11 November 2009

Product Range 4609

 Barclays Bank Base Rate currently 0.50%

Range highlights

- Purchase is now available (excluding First Time Buyer and Right To Buy)
- New 1 year discount from 4.99% and 3 year fixed from 6.04%
- 2 year fixed reduced – now from 5.59%
- Lender fees reduced – now from £995
- Maximum loan for all LTVs £500,000



	LVM0		LTMI		GEMI		
	CREDIT STATUS AND AVAILABILITY		CREDIT STATUS AND AVAILABILITY		CREDIT STATUS AND AVAILABILITY		
Completion Fee	1 Year Discount: £995; 2 Year Fixed: £1,495; 3 Year Fixed: £1,995		1 Year Discount: £995; 2 Year Fixed: £1,495; 3 Year Fixed: £1,995		1 Year Discount: £995; 2 Year Fixed: £1,495; 3 Year Fixed: £1,995		
Max No. of Defaults	1 in last 24 months, 0 in last 12 months		1 in last 24 months, 0 in last 12 months		1 in last 24 months, 0 in last 12 months		
Max No. of CCJs	0 in last 24 months		0 in last 24 months		0 in last 24 months		
Max No. of Arrears	0 in last 12 months; up to date		0 in last 12 months; up to date		0 in last 12 months; up to date		
Payment Arrangements (IVA, DAS, DMA)	not allowed		not allowed		not allowed		
Bankruptcy	not allowed		not allowed		not allowed		
Repossession	not allowed		not allowed		not allowed		
Maximum LTV	70% (50% Northern Ireland)		70% (50% Northern Ireland)		70% (50% Northern Ireland)		
Maximum Loan	£500,000		£500,000		£500,000		
Minimum Loan	£25,001		£25,001		£25,001		
Employed/Self-Employed applicants	Employed applicants only		Employed applicants only		Self-Employed applicants only		
Customer Type	Purchase and remortgage customers with full 12 months mortgage history		Purchase and remortgage customers with full 12 months mortgage history		Purchase and remortgage customers with full 12 months mortgage history		
	LTV (%)	60%	70%	60%	70%	60%	70%
1 YEAR DISCOUNT	Initial Rate	4.99	5.09	5.24	5.29	5.54	5.59
	Reversionary Rate	8.49	8.64	8.59	8.74	8.59	8.74
	Margin Over Base	7.99	8.14	8.09	8.24	8.09	8.24
2 YEAR FIXED	Initial Rate	5.59	5.69	5.69	5.74	5.99	6.04
	Reversionary Rate	8.49	8.64	8.59	8.74	8.59	8.74
	Margin Over Base	7.99	8.14	8.09	8.24	8.09	8.24
3 YEAR FIXED	Initial Rate	6.04	6.14	6.29	6.34	6.39	6.44
	Reversionary Rate	8.49	8.64	8.59	8.74	8.59	8.74
	Margin Over Base	7.99	8.14	8.09	8.24	8.09	8.24
Loadings for loans between £25,001 - £50,000		0.25		0.25			

GENERAL INFORMATION

Reversionary Rate

This rate will be at a given rate above Barclays Bank Base Rate. The Rate changes automatically on Pre-offer cases as the Barclays Bank Base Rate falls or rises. Subject to amendment under mortgage conditions, the margin above the Base Rate will remain in place for the lifetime of the mortgage.

Fixed Rate Products

We can offer your customer a fixed rate over 2 years, with the promise that this will last for the full period from when they complete their mortgage. At the end of the fixed rate period the customer rate will revert to the applicable Reversionary Rate.

Discount Products

Our discount products offer a discount from the applicable variable reversionary rate for the period of the product chosen. At the end of the discount period, the customer's rate will revert to the variable reversionary rate that is applicable at that time.

Early Repayment Charge

One months notice or one month's interest will be payable on all our products.

EARLY REPAYMENT CHARGES	Year 1	Year 3	Year 3
1 Year Discount	5%	–	–
2 Year Fixed	5%	4%	–
3 Year Fixed	5%	4%	3%

Loadings for loans between £25,001 and £50,000

This loading will apply to the initial and reversionary rates

Call our Sales Team on

0845 6106574

or email us at info@igrp.co.uk

THIS IS TECHNICAL INFORMATION FOR INTERMEDIARIES' USE ONLY.

It is not intended to constitute a financial promotion under the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 and must not be shown or handed out to customers. Not for display.

GENERAL

Fees

- Completion fees:
 - 1 Year Discount: £995
 - 2 Year Fixed: £1,495
 - 3 Year Fixed: £1,995
- Own Buildings Insurance fee £25
- Fees are payable on all of our products, and are added to the mortgage up to the plan maximum LTV.

Loan Term

Minimum term is 5 years.
Maximum term is 35 years.

Portability

igroup products are not portable.

Deposits

Evidence required if over £25,000, or at underwriter's discretion.

Address History

Resident in UK for the last 3 years.

Proof of Residency

Evidence of last 12 months.

Sub Prime Remortgage

Any applicable igroup product can be used to refinance an existing sub-prime loan.

APPLICANT DETAILS

Minimum age is 18 years.
Maximum age is 70 years at the end of the mortgage term, unless the applicant's income is not required.
Maximum number of applicants is 2.

INCOME & AFFORDABILITY

Income

Single or joint applicants must have a minimum combined gross income of £20,000 and complete the declaration of income.

Employed

Minimum 3 months with current employer; and continuous employment for at least 12 months.

We will require 2 out of the last 3 monthly-computerised payslips, or 3 out of the last 6 weekly-computerised payslips (including the most recent).

100% of basic salary can be included, along with 25% of irregular payments (ie overtime, bonus, commission).

- 25% of the average or
- 25% of the most recent payment, whichever is lower

Additional payslips may be required to evidence irregular income.

Any supplementary income will need to be verified.

Self-Employed

Minimum 12 months self-employment.

We will require the last year's finalised accounts or an Accountant's Certificate of Income.

Alternatively, the last year's HM Revenue & Customs Self Assessment Tax Calculation (confirming income and tax due) can be provided.

Debt To Income Ratio

All applicants must pass igroup's Debt To Income Ratio (DTIR) calculation. The maximum DTIR is 35% on all plans

CREDIT HISTORY

igroup uses a credit search to establish the applicant(s) credit profile. See Underwriting and Packaging Guide for details

CREDIT SCORING

Credit scoring profile assessment required utilising IDOL (our online decisioning system). Contact 0845 610 6574 if you currently do not have direct access.

MORTGAGE HISTORY

For all products we require proof of the last 12 months mortgage (or any secured loan) payments for all mortgages including BTL.

SECURITY

		MAXIMUM LOAN TO VALUE (SUBJECT TO PLAN MAXIMUM)
HOUSES	New Build	70% (No sales incentives accepted)
	Private	70%
	EX Local Authority	60%
FLATS & MAISONNETTES	Private	70%
	EX Local Authority	50%
NON STANDARD CONSTRUCTION	General Acceptable	50%
	Wimpey No Fines	50%
	Laing Easiform Construction	50%
100% FLAT ROOF HOUSE	Private	60%
	EX Local Authority	50%

Please refer to our Underwriting and Packaging Guide for a detailed list of acceptable property types and our valuation panel.

Occupation of Property

Under normal circumstances, applicants will be expected to occupy our security within 30 days of completion of the mortgage.

Refinance for Existing Customers

Full ERC to be payable by the customer. Commission payable on additional lending only.

PRODUCT RANGE WITHDRAWAL

The new product range (4609 – effective from 11th November 2009) replaces 3409 (effective from 21st August 2009).

You will need to produce a DIP on the current 3409 range by 5.30pm 10th November 2009.

We need fully packaged cases for 3409 by 25th November 2009.

The Mortgage offer deadline will be Friday 16th December 2009, after this 4609 rates and criteria will apply.

INTERNAL SOLICITORS

This rate card is for the igroup internal solicitors process. Please note that you must submit cases packaged to the required standard for internal solicitors. Please refer to the igroup Underwriting and Packaging Guide (GEMHL 1949) for minimum application requirements.

For information on our full lending and valuation criteria, please refer to the igroup Underwriting and Packaging Guide, available from www.igrp.co.uk/izone in the Tools section.

